

L.W.P. Group

Citizens Task Force on Convention Center Project
San Diego Convention Center Corporation
Attn: Mr. Stephen Cushman & Ms. Cheryl Kendrick

May 4, 2009

Dear Mr. Cushman & Ms. Kendrick:

LWP Group, Inc. is a residential and commercial real estate development company in San Diego. LWP owns major businesses in our city, including The Pearl Hotel in Point Loma and Onyx and Thin nightclubs downtown.

The owner of LWP Group, Greg Strangman, renovates and acquires properties in San Diego, including the former Sportsman's Lodge Hotel, which he remodeled into The Pearl Hotel. The boutique lifestyle hotel, which opened in summer 2007, features 23 rooms, a restaurant, bar, and nightlife poolside events complete with semi-private cabanas. We host nightly events, weddings, bachelor/bachelorette parties, birthday parties, and other social gatherings in which convention stays and visitors contribute to our occupancy and utilizing our restaurant. The restaurant offers unique California Coastal cuisine and a full bar with specialty cocktails. The Pearl targets the budget-minded who are seeking an intimate and modern place to stay. As times get tough, convention travelers are coming our way to save money. We have 30 employees at The Pearl. It is very important to the well-being of our great city and to the livelihood of our employees to keep business coming to San Diego.

Onyx and Thin has represented what is best in San Diego's nightlife for years. Featuring International DJ talent and world-class service, it has created a nighttime destination for out-of-town visitors and locals alike. Onyx and Thin are two distinct venues all within the confines of one unique space. The essence of the Onyx and Thin is its revival of the "classic cocktail," along with vibrant lounge entertainment and a cutting edge nightclub, which include premium cocktails, urban beats, and an energetic dance arena. These unique venues can also be utilized for

a variety of private parties and corporate events. With full event planning and catering capabilities they can accommodate groups ranging in size from fifteen to six hundred. Whether guests are looking for an exciting night of dancing or a relaxing night of jazz, Onyx and Thin is the place to be in San Diego. We have 25 employees at Onyx and Thin. Because of its central downtown location, the Convention Center's business is essential to our success.

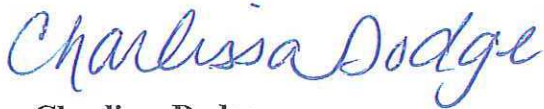
LWP Group, Inc. fully supports expansion of the Convention Center. It is shown that it has made a \$17 billion impact on revenue in San Diego, hosted over 4000 events, and utilized 10 million hotel room nights since its opening. The Convention Center undoubtedly brings more business and revenue to our city. Since we are running out of space, we fear that San Diego will lose business to other major U.S. cities. We must expand the Convention Center to retain its current position in the market for convention centers and to continue bringing new business to San Diego.

We ask that the Mayor's Citizen Taskforce also support the expansion. The Convention Center has made such a profound impact on the business in San Diego, and the expansion will be even more beneficial to the businesses of our City.

Sincerely,



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